Importance of the Guarantor

BROUGHT TO YOU BY NEW YORK LIFE STABLE VALUE INVESTMENTS

New York Life
Insurance Company
holds the highest
ratings for financial
strength currently
awarded to any U.S.
life insurer from the
four major rating
agencies.

Staying the Course & Keeping Promises

It's good to be recognized as a financially strong and dependable company; but ratings alone are but a small part of our story.

We've gotten to where we are by following our principles — not chasing returns or following the crowd. We stay the course and use what we believe to be sound investment principals. That's not to say we won't take a calculated risk or two, but we won't take on so much risk that our ability to keep promises is jeopardized; whether in distributing a life insurance benefit or meeting a stable value guarantee.

	A++	AAA	Aaa	AA+
	SUPERIOR	EXCEPTIONALLY STRONG	EXCEPTIONAL	VERY STRONG
	A.M. BEST	FITCH	MOODY'S	STANDARD & POOR'S

Note: The financial strength of New York Life Insurance Company applies only to its insurance products and not to investment products which are subject to market risk and fluctuation in

Source: Individual third-party ratings reports as of November 17, 2023.

Stability

For over 175 years, we have unfailingly met our financial obligations. Through two world wars, the Great Depression, the 2008 financial crisis, as well as two global pandemics, and we are standing strong today, ready for whatever comes next.

Our strength has been reflected in our financial strength ratings and we have received high ratings before, during, and after the 2008 financial crisis. After the 2008 financial crisis, unlike many other firms, we neither requested nor received any Troubled Asset Relief Program (TARP) funding. The fact is, New York Life is built for all times. The prudent stewardship that preserves customer value in turbulent markets is just the way we do business.

The assets within our stable value solutions are stress-tested regularly against various historical scenarios to make sure we understand and prepare for potential volatility.

Mutuality

As a company, we're focused on keeping promises to our policyowners...not to Wall Street. Our mutual ownership allows us the freedom to make investment decisions built for the long term. These decisions may not fall in line with what the rest of the market does, but our conservative, prudent process has allowed us to deliver solid stable value solutions for more than 40 years.

Consistent Financials

Our consistent cash flow is driven by the millions of dollars in life insurance premium payments we receive each month, which we invest carefully; a reflection of the trust our policyowners place in us. In 2023, our surplus grew to \$30.7 billion, an amount above and beyond what we have set aside to pay benefits. We look to deliver this same level of trust to our stable value customers...an understanding that our promise is good, safe, and secure.



Take confidence not just in our longevity, but our commitment to the timeless principles of financial strength, integrity and humanity, and to our unique identity as a mutual company with no shareholders to distract us from placing our highest priority on our customers.

Contact your New York Life representative for more information about evaluation tools that can help your knowledge base and prepare for your clients' capital preservation reviews.



Glenn Macdonald, CFP®
HEAD OF STABLE VALUE INVESTMENT ONLY
EAST
glenn_macdonald@newyorklife.com
617.771.2549



Debbie Vince WEST deborah_vince@newyorklife.com 562.533.3013



Fred Spreen
MIDWEST
frederick spreen@newyorklife.com
732.614.7847



Brian Sullivan
KEY ACCOUNTS & RELATIONSHIP MANAGEMENT
brian j_sullivan@newyorklife.com
617.610.5757



Edward Kaminski, CIMA®
BUSINESS CONSULTANT
edward kaminski@newyorklife.com
201.685.6378



Rosanne Dolan, RPA MARKETING rosanne m dolan@newyorklife.com 201.685.6199



Kimberly Robinson RELATIONSHIP MANAGER kimberly m_robinson@newyorklife.com 617-416-5306

1. Source: New York Life Insurance Company 2022 Policy Owner Report. NYLIC's statutory surplus was \$23.89 billion and \$24.57 billion at December 31, 2022 and 2021, respectively. Included in NYLIC's statutory surplus is NYLIAC's statutory surplus totaling \$8.54 billion and \$9.73 billion at December 31, 2022 and 2021, respectively, and LINA's statutory surplus of \$1.65 billion and \$1.67 billion at December 31, 2022 and 2021, respectively. AVR for NYLIC was \$4.23 billion and \$4.17 billion at December 31, 2022 and 2021, respectively. AVR for NYLIAC was \$1.89 billion and \$1.87 billion at December 31, 2022 and 2021, respectively. AVR for LINA was \$0.09 billion and \$0.08 billion at December 31, 2022 and 2021, respectively.

Guarantees are based on the claims paying ability of New York Life Insurance Company.

This material is being provided for informational purposes only, and was not prepared, and is not intended, to address the needs, circumstances and objectives of any specific employer, plan sponsor, plan participant, individual or groups of individuals. New York Life and its affiliates are not making a recommendation that any of your particular clients purchase any specific products.



Stable Value Investments
New York Life Insurance Company
30 Hudson Street, Jersey City, NJ 07302
stablevalueinvestments.com

Stable Value Investments is a division of New York Life Insurance Company.